



BUSINESS SERVICES DEPARTMENT

545 West Dayton St. ● Madison, Wisconsin 53703-1995 ■ 608.663.1634 ▼ www.mmsd.org

Erik J. Kass, Assistant Superintendent for Business Services

Daniel A. Nerad, Superintendent of Schools

To: Members of the Board of Education
 From: Daniel A. Nerad, Superintendent
 Date: October 5, 2009
 Subject: Singapore Math Purchases

APPENDIX LLL-4-15
October 12, 2009

Two separate orders were presented and approved by the Board of Education for the purchase of math materials from Singapore Math. The first order presented on July 20, 2009 was for the purchase of Singapore Math Workbooks in the amount of \$69,032. The second order was presented on August 17, 2009 for the purchase of Singapore Math Workbooks, Textbooks for Professional Resource Library, and Math Teacher Guides for Professional Resource Library. Purchase order information is contained within your packet to breakdown the timing and quantity approved by the Board of Education relative to each of these two orders.

The breakdown of the first order is as follows:

July 20, 2009 Summary Document	
Date	Action
July 20, 2009	The board of education approved the ordering of \$69,032 in Singapore Math Workbooks for varying levels.
June 29, 2009	Administration entered an order attached as Purchase Order #73380-0-CS for the Math Workbooks pending board approval on July 20, 2009. The breakdown of each workbook, price, and quantity can be seen on this attachment.

The breakdown of the second order is as follows:

August 17, 2009 Summary Document	
Date	Action
August 17, 2009	The Board of Education approved the ordering of \$21,272.44 of Extra Singapore Workbooks, \$5,232.60 of Singapore Textbooks for Professional Resource Library, and \$12,209.40 of Singapore Math Teacher Guides for Professional Resource Library.
September 8, 2009	Administration entered an order attached as Purchase Order #75465-0-CS for the Math Workbooks as outlined and approved on August 17, 2009. The breakdown of each workbook, price, and quantity can be seen on this attachment.
September 10, 2009	Administration ordered various items, specifically Singapore Textbooks for Professional Resource Library from Marshall Public School District as an extreme discount compared to purchasing directly from Singapore Math. The breakdown of this order can be seen on the attachment under the "Marshall Public Schools" letter to Madison Metropolitan School District. Because we were able to purchase Marshall's books at a lower than planned rate, the decision was made to purchase available books for non-Title I schools as well.
September 29, 2009	Administration ordered the remaining Singapore Textbooks for Professional Resource Library directly from Singapore attached as Purchase Order #76261-0-CS. The breakdown of each workbook, price, and quantity can be seen on this attachment.
None	Administration has delayed ordering the Singapore Math Teachers Guides pending teacher responses to a survey about the need for these specific guides. There is an Instructional Resource Teacher meeting on October 16, 2009. It is our intent to have the IRT's bring the complete sets of Singapore Textbooks to each school on that day.



DATE: July 8, 2009

TO: BOARD OF EDUCATION

FROM: Jennie Allen, Title I Director
Lisa Wachtel, Executive Director, Teaching & Learning
Brian Sniff, Math Coordinator

RE: Singapore Math Purchase

1. **Project Title:** Singapore Math Purchase
2. **Project Description:** Purchase of Singapore Math Workbooks for Elementary Title I Schools totaling \$69,032.
3. **Analysis:** [X number] of Title I schools are provided with the Singapore Math Workbooks consistent with the recommendations for district-wide resources for elementary mathematics. Singapore Math Workbooks provide opportunities for students to build fluency and maintain concepts in the areas of number and operations. Teachers assess each student's independent level in order to select appropriate student workbooks. Elementary schools are in the process of building a math collection of Singapore Math Workbooks for teachers to access as needed based on regular student assessment. The math workbook collections function similar to literacy bookrooms.
4. **Applicable Board Policies:** The review of this program has followed the Board of Education Evaluation of Learning Materials Policy # 3611.
5. **Advertising/Notices/Invites :** NA
6. **Vendors Receiving RFP:** NA
7. **Bids Respondents:** NA
8. **Estimate:** \$69,032
9. **Previous Fiscal Year Expenditures:** NA
10. **Funding Source:** Title I Carry-Over and Title I Supplemental

Ken 7/20/09

Madison Metro School District

Page: 1

Date: 06/29/09

SHIP TERMS:

FREIGHT: PREPAID

SHIP VIA:

VENDOR: 3724

SHIP TO:

SINGAPOREMATH.COM INC
 404 BEAVERCREEK RD #225
 OREGON CITY OR 97045 4109

OFFICE
 LAFOLLETTE HIGH SCHOOL
 702 PFLAUM RD
 MADISON WI 53716-2167

CONTACT:

CONTACT: LEAH FRYDENLUND

PHONE: 503-557-8100

PHONE: 608-204-6802

FAX: 503-557-8103

TERMS

-DISCOUNT-

DAYS RATE NET ACCOUNT NUMBER

Deliver on June 30, 2009 unless specified by line
 Purchase Order Currency: US Dollars

Invoice by mail
 Process Level: CS

LINE	ITEM NUMBER DESCRIPTION	QUANTITY PRICE	EXTENDED AMOUNT
1	PRIMARY MATH WORKBOOK 1A U.S. ED PMUSW1A Vendor Item Number: ISBN: 9789810184964 Vendor Item Desc:	1,424.00 EA 7.65000	10,893.60
2	PRIMARY MATH WORKBOOK 1B U.S. ED PMUSW1B Vendor Item Number: ISBN: 9789810184971 Vendor Item Desc:	1,777.00 EA 7.65000	13,594.05
3	PRIMARY MATH WORKBOOK 2A U.S. ED PMUSW2A Vendor Item Number: ISBN: 9789810185008 Vendor Item Desc:	1,419.00 EA 7.65000	10,855.35
4	PRIMARY MATH WORKBOOK 2B U.S. ED PMUSW2B Vendor Item Number: ISBN: 9789810185015 Vendor Item Desc:	1,147.00 EA 7.65000	8,774.55
5	PRIMARY MATH WORKBOOK 3A U.S. ED PMUSW3A	1,180.00 EA 7.65000	9,027.00

Madison Metro School District

Page: 2

Date: 06/29/09

LINE	ITEM NUMBER DESCRIPTION	QUANTITY PRICE	EXTENDED AMOUNT
5	PRIMARY MATH WORKBOOK 3A U.S. ED Continued PMUSW3A Vendor Item Number: ISBN: 9789810185046 Vendor Item Desc:		
6	PRIMARY MATH WORKBOOK 3B U.S. E PMUSW3B Vendor Item Number: ISBN: 9789810185053 Vendor Item Desc:	913.00 EA 7.65000	6,984.45
7	PRIMARY MATH WORKBOOK 4A U.S. ED PMUSW4A Vendor Item Number: ISBN: 9789810185084 Vendor Item Desc:	410.00 EA 7.65000	3,136.50
8	PRIMARY MATH WORKBOOK 4B U.S. ED PMUSW4B Vendor Item Number: ISBN: 9789810185091 Vendor Item Desc:	209.00 EA 7.65000	1,598.85
9	PRIMARY MATH WORKBOOK 5A U.S. ED PMUSW5A Vendor Item Number: ISBN: 9789810185121 Vendor Item Desc:	209.00 EA 6.80000	1,421.20
10	PRIMARY MATH WORKBOOK 5B U.S. ED PMUSW5B Vendor Item Number: ISBN: 9789810185138 Vendor Item Desc:	152.00 EA 6.80000	1,033.60
11	PRIMARY MATH WORKBOOK 6A U.S. ED PMUSW6A Vendor Item Number: ISBN: 9789810185169 Vendor Item Desc:	152.00 EA 6.80000	1,033.60
12	PRIMARY MATH WORKBOOK 6B U.S. ED PMUSW6B Vendor Item Number: ISBN: 9789810185176 Vendor Item Desc:	100.00 EA 6.80000	680.00

Purchase Order Summary

Goods Total:	69,032.75
Order Total:	69,032.75

Madison Metro School District

Page: 3
Date: 06/29/09

The prices listed in this order reflect a 15% discount and no shipping charges should be applied per Jeff Thomas.

Please ship directly to the above address (LaFollette High School) ATTN: Auto Shop.

Thank you!

End of Purchase Order: 73380-0-CS

August 17, 2009

MADISON METROPOLITAN SCHOOL DISTRICT

BUSINESS SERVICES DEPARTMENT

545 West Dayton St.

Madison, Wisconsin 53703-1995

608.663.1634

www.mmsd.org

Erik J. Kass, Assistant Superintendent for Business Services

Daniel A. Nerad, Superintendent of Schools

To: Members of the Board of Education

From: Daniel A. Nerad, Superintendent

Date: August 10, 2009

Subject: Mathematics Purchase Recommendations

107317

Background:

MMSD has begun a three-year implementation plan to achieve an equitable and balanced mathematics program at the elementary level. The plan was developed and refined through collaboration with teachers, Instructional Resource Teachers and principals over the course of the past several years. The plan includes the materials described below.

With the attached order, MMSD has provided each classroom teacher in the District with a *Learning Mathematics in the Primary/Intermediate Grades* instructional guide and the set of teacher resources from the *Investigations* program. The third component of the teacher materials is *Teaching Student Centered Mathematics* by John Van de Walle, which is in place in most classrooms but will continue to be ordered using ELM or Title I funds, as necessary. Additional professional resources have been or are being purchased at the building level to create a library available for all staff to access as needed. Those resources include *Primary Mathematics* textbooks and teacher guides, *Thinking Mathematically* and *Children's Mathematics* by Thomas Carpenter, *Teaching Number* series from Wright, among other recommended titles.

MMSD has provided all Title I schools with the Primary Mathematics (Singapore) workbooks and Extra Practice workbooks for the 2009-2010 school year. All manipulatives have been ordered for Title I schools over the past two years and are in place. Non-Title I schools have been and will continue to use ELM funds to purchase the student components for the implementation of a balanced mathematics classroom

Program Costs/Funding/Consultation Service Employment Contract

The breakdown of costs to be paid for from Title 1 ARRA Funds associated with this recommendation are as follows:

Additional Investigations Core Curriculum Packages -	\$55,245.00	} \$6,000 order
Investigations Spanish Resource Binder for ALL ELL Teachers -	\$ 7,972.50	
Singapore Extra Practice Workbooks -	\$21,272.44	} 66,732.50
Singapore Textbooks for Professional Resource Library -	\$ 5,232.60	
Singapore Math Teacher Guides for Professional Resource Library -	\$12,209.40	
Total -	\$101,931.94	

The complete order in detail by grade level is attached to this recommendation as Attachment A. This order is recommended to be paid for from the Title 1 ARRA Funds and is part of the recommendation within Administrations ARRA Plan currently recommended to the Board of Education

The breakdown of costs to be paid for from Title 1 Entitlement Funds associated with this recommendation are as follows:

Investigations Teacher Resources	<u>\$94,085.00</u>
Total -	\$94,085.00

The complete order in detail by grade level is attached to this recommendation as Attachment A. This order is recommended to be paid for from the Title 1 entitlement funds received by the school district annually.

Salary Savings

None

Recommendation(s)

The recommendation is brought forward to purchase the attached materials in the amount of \$101,931.94 from the Title 1 ARRA Funds and \$94,085.00 from the Title 1 Entitlement Funds.

**Math Purchase Recommendation
August 10, 2009**

Attachment A

Additional Investigations Core Curriculum Packages

Grade	Number Ordered	Price Per Book	Total
Kindergarten	46	\$157.50	\$7,245.00
First	48	\$200.00	\$9,600.00
Second	50	\$200.00	\$10,000.00
Third	54	\$200.00	\$10,800.00
Fourth	44	\$200.00	\$8,800.00
Fifth	<u>44</u>	\$200.00	<u>\$8,800.00</u>
Total	<u>286</u>		<u>\$55,245.00</u>

Investigations Spanish Resource Binder for ALL ELL teachers

Grade	Number Ordered	Price Per Book	Total
Kindergarten	32	\$28.13	\$900.00
First	34	\$43.13	\$1,466.25
Second	34	\$43.13	\$1,466.25
Third	32	\$43.13	\$1,380.00
Fourth	32	\$43.13	\$1,380.00
Fifth	<u>32</u>	\$43.13	<u>\$1,380.00</u>
Total	<u>196</u>		<u>\$7,972.50</u>

Singapore Extra Practice Workbooks

Grade	Number Ordered	Price Per Book	Total
Extra Practice 1	933	\$6.97	\$6,503.01
Extra Practice 2	929	\$6.97	\$6,475.13
Extra Practice 3	640	\$6.97	\$4,460.80
Extra Practice 4	550	\$6.97	\$3,833.50
Total	<u>3052</u>		<u>\$21,272.44</u>

Singapore Textbooks for Professional Resource Library

Grade	Number Ordered	Price Per Book	Total
1A and 1B	57	\$15.30	\$872.10
2A and 2B	57	\$15.30	\$872.10
3A and 3B	57	\$15.30	\$872.10
4A and 4B	57	\$15.30	\$872.10
5A and 5B	57	\$15.30	\$872.10
6A and 6B	<u>57</u>	\$15.30	<u>\$872.10</u>
Total	<u>342</u>		<u>\$5,232.60</u>

Singapore Math Teacher Guides for Professional Resource Library (3 p

Grade	Number Ordered	Price Per Book	Total
1A and 1B	57	\$35.70	\$2,034.90
2A and 2B	57	\$35.70	\$2,034.90
3A and 3B	57	\$35.70	\$2,034.90
4A and 4B	57	\$35.70	\$2,034.90
5A and 5B	57	\$35.70	\$2,034.90
6A and 6B	<u>57</u>	\$35.70	<u>\$2,034.90</u>
Total	<u>342</u>		<u>\$12,209.40</u>

**Math Purchase Recommendation
August 10, 2009**

Attachment A

Investigations Teacher Resources

Grade	Number Ordered	Price Per Book	Total
Kindergarten	151	\$81.36	\$12,285.00
First	150	\$109.33	\$16,400.00
Second	157	\$105.73	\$16,600.00
Third	153	\$115.03	\$17,600.00
Fourth	127	\$122.83	\$15,600.00
Fifth	<u>128</u>	\$121.88	<u>\$15,600.00</u>
Total	<u>866</u>		<u>\$94,085.00</u>

Madison Metro School District

Page: 1
Date: 09/08/09

SHIP TERMS:
SHIP VIA:

FREIGHT: PREPAID

VENDOR: 3724

SHIP TO:

SINGAPOREMATH.COM INC
404 BEAVERCREEK RD #225
OREGON CITY OR 97045 4109

MMSD
CENTRAL RECEIVING
4711 PFLAUM ROAD
MADISON WI 53718

CONTACT:
PHONE: 503-557-8100
FAX: 503-557-8103

CONTACT: LEAH FRYDENLUND
PHONE: 608-204-6802

TERMS

-DISCOUNT-
DAYS RATE NET ACCOUNT NUMBER

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+-----+
| Deliver on September 11, 2009 unless specified by line |
| Purchase Order Currency: US Dollars                     |
|                                                         |
| Invoice by mail                                         |
| Process Level: CS                                     |
+-----+
    
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LINE	ITEM NUMBER DESCRIPTION	QUANTITY PRICE	EXTENDED AMOUNT
1	EXTRA PRACTICE FOR PRI MATH U.S. EDITION 1 Vendor Item Number: ISBN: 9789810193737 Vendor Item Desc:	933.00 EA 6.97000	6,503.01
2	EXTRA PRACTICE FOR PRI MATH U.S. EDITION 2 Vendor Item Number: ISBN: 9789810193744 Vendor Item Desc:	929.00 EA 6.97000	6,475.13
3	EXTRA PRACTICE FOR PRI MATH U.S. EDITION 3 Vendor Item Number: ISBN: 9789810193751 Vendor Item Desc:	640.00 EA 6.97000	4,460.80
4	EXTRA PRACTICE FOR PRI MATH U.S. EDITION 4 Vendor Item Number: ISBN: 9789810193768 Vendor Item Desc:	550.00 EA 6.97000	3,833.50

Purchase Order Summary



Madison Metro School District

Page: 2
Date: 09/08/09

Goods Total:	21,272.44
Order Total:	21,272.44

+-----+
| The prices listed in this order reflect a 15% discount and no |
| shipping charges should be applied per Jeff Thomas. |
+-----+

End of Purchase Order: 75465-0-CS

Marshall Public Schools

Children First



September 10, 2009

Madison Metropolitan School District
Attn: Brian Sniff, District K-12 Math Coordinator
Rm. 125D Doyle Building
545 W. Dayton Street
Madison, WI 53703

Dear Brian,

Lori Ott, Curriculum Director at the Marshall School District, has advised me that the Madison Metropolitan School District is willing to purchase our Singapore Math books for the price of \$4,137.00. I am attaching a spreadsheet with specific pricing information. Please send a check to:

Marshall Public Schools
Attn: Dennis George Riley
617 Madison Street
Marshall, WI 53559

If you have any questions please feel free to contact me at (608) 655-3466 ext. 1002.

Sincerely,

Dennis George Riley
Interim Business Manager

District Office
617 W. Madison Street
PO Box 76
(608) 655-3466
Fax (608) 655-4481

High School
623 W. Madison Street
PO Box 76
(608) 655-1310
Fax (608) 655-3046

Middle School
401 School Street
PO Box 76
(608) 655-1571
Fax (608) 655-1591

Elementary School
617 W. Madison Street
PO Box 76
(608) 655-4403
Fax (608) 655-3425

Early Learning Center
369 School Street
PO Box 76
(608) 655-1588
Fax (608) 655-1592

	# available	Potential Order	Actual Purchase	Suggested Offer	Total Cost
1A Textbooks	83	83	82	\$3.00	\$246.00
1A Workbooks	27	27	26	\$3.00	\$78.00
1B Textbooks	115	96	92	\$3.00	\$276.00
1B Workbooks	37	37	37	\$3.00	\$111.00
2A Textbooks	137	96	71	\$3.00	\$213.00
2A Teacher Guide	1	1	1	\$7.00	\$7.00
2A Workbooks	14	14	14	\$3.00	\$42.00
2B Textbooks	122	96	61	\$3.00	\$183.00
2B Teacher Guides	2	2	2	\$7.00	\$14.00
2B Workbooks	20	20	20	\$3.00	\$60.00
3A Textbooks	82	82	82	\$3.00	\$246.00
3A Workbooks	15	15	15	\$3.00	\$45.00
3B Textbooks	91	91	91	\$3.00	\$273.00
3B Teacher Guides	11	11	10	\$7.00	\$70.00
3B Workbooks	34	34	34	\$3.00	\$102.00
4A Textbooks	97	96	96	\$3.00	\$288.00
4A Teacher Guides	8	8	4	\$7.00	\$28.00
4A Workbooks	36	36	10	\$3.00	\$30.00
4B Textbooks	102	96	96	\$3.00	\$288.00
4B Workbooks	17	17	17	\$3.00	\$51.00
4B Teacher Guides	8	8	3	\$7.00	\$21.00
5A Textbooks	13	13	8	\$3.00	\$24.00
5A Teacher Guides	4	4	1	\$7.00	\$7.00
5A Workbooks	36	36	34	\$3.00	\$102.00
5B Textbooks	68	68	66	\$3.00	\$198.00
5B Workbooks	159	159	158	\$3.00	\$474.00
6A Textbooks	114	96	96	\$3.00	\$288.00
6A Teacher Guides	1	1	0	\$7.00	\$0.00
6A Workbooks	28	28	28	\$3.00	\$84.00
6B Textbooks	223	96	96	\$3.00	\$288.00
6B Workbooks	1	1	0	\$3.00	\$0.00
	1,171				\$4,137.00

Madison Metro School District

Page: 1
Date: 09/29/09

SHIP TERMS:
SHIP VIA:

FREIGHT: PREPAID

VENDOR: 3724

SHIP TO:

SINGAPOREMATH.COM INC
404 BEAVERCREEK RD #225
OREGON CITY OR 97045 4109

MMSD
CENTRAL RECEIVING
4711 PFLAUM ROAD
MADISON WI 53718

CONTACT:
PHONE: 503-557-8100
FAX: 503-557-8103

CONTACT: LEAH FRYDENLUND
PHONE: 608-204-6802

TERMS

-DISCOUNT-
DAYS RATE NET ACCOUNT NUMBER

```

+-----+
| Deliver on October 12, 2009 unless specified by line |
| Purchase Order Currency: US Dollars                   |
|                                                       |
| Invoice by mail                                       |
| Process Level: CS                                   |
+-----+
    
```

LINE	ITEM NUMBER DESCRIPTION	QUANTITY PRICE	EXTENDED AMOUNT
1	PRIMARY MATH TEXTBOOK 1A U.S. ED PMUST1A Vendor Item Number: ISBN: 9789810184940 Vendor Item Desc:	14.00 EA 7.65000	107.10
2	PRIMARY MATH TEXTBOOK 1B U.S. ED PMUST1B Vendor Item Number: ISBN: 9789810184957 Vendor Item Desc:	4.00 EA 7.65000	30.60
3	PRIMARY MATH TEXTBOOK 2A U.S. ED PMUST2A Vendor Item Number: ISBN: 9789810184988 Vendor Item Desc:	25.00 EA 7.65000	191.25
4	PRIMARY MATH TEXTBOOK 2B U.S. ED PMUST2B Vendor Item Number: ISBN: 9789810184995 Vendor Item Desc:	35.00 EA 7.65000	267.75
5	PRIMARY MATH TEXTBOOK 3A U.S. ED PMUST3A	14.00 EA 7.65000	107.10



Madison Metro School District

Page: 2

Date: 09/29/09

LINE	ITEM NUMBER DESCRIPTION	QUANTITY PRICE	EXTENDED AMOUNT
5	PRIMARY MATH TEXTBOOK 3A U.S. ED Continued PMUST3A Vendor Item Number: ISBN: 9789810185022 Vendor Item Desc:		
6	PRIMARY MATH TEXTBOOK 3B U.S. ED PMUST3B Vendor Item Number: ISBN: 9789810185039 Vendor Item Desc:	5.00 EA 7.65000	38.25
7	PRIMARY MATH TEXTBOOK 5A U.S. ED PMUST5A Vendor Item Number: ISBN: 9789810185107 Vendor Item Desc:	88.00 EA 7.65000	673.20
8	PRIMARY MATH TEXTBOOK 5B U.S. ED PMUST5B Vendor Item Number: ISBN: 9789810185114 Vendor Item Desc:	30.00 EA 7.65000	229.50

Purchase Order Summary

Goods Total:	1,644.75
Order Total:	1,644.75

The prices listed in this order reflect a 15% discount and no shipping charges should be applied per Jeff Thomas.

End of Purchase Order: 76261-0-CS