| Salaries and Wages In Public Schools                                 | Average salary | Mean average<br>daily rate | Mean number<br>of days in<br>work year | Percent change<br>in average salary<br>from 2004-05 to | Mean salaries by student enrollment (2005-06) <sup>9</sup> |               |
|--|----------------|----------------------------|--|--|--|---------------|
|  | (2005-06)      | (2005-06)                  | (2005-06) <sup>7</sup>                 | 2005-06 <sup>8</sup>                                   | 25,000 students or more                                    | 10,000-24,999 |
| Superintendents (contract salary)                                    | \$116,244      | \$499.87                   | 239                                    | +1.1%  | \$184,928  | \$152,379     |
| Deputy/associate superintendents                                     | 110,220        | 427.95                     | 238                                    | +1.8   | 130,096  | 117,950       |
| Assistant superintendents  | 99,771         | 438.53                     | 237                                    | -1.6   | 117,180  | 111,146       |
| Directors, managers, coordinators, and supervisors <sup>1</sup> for: |                |                            |  |  |  |               |
| Finance and business   | 78,154         | 336.63                     | 240                                    | -1.7   | 104,077  | 95,560        |
| Instructional services   | 83,279         | 366.99                     | 235                                    | +0.3   | 101,883  | 96,426        |
| Public relations/information   | 66,682         | 287.56                     | 237                                    | -7.0   | 84,556   | 69,050        |
| Staff-personnel services   | 80,568         | 354.95                     | 240                                    | -0.9   | 99,665   | 95,186        |
| Technology   | 66,832         | 307.81                     | 237                                    | -2.9   | 99,115   | 88,101        |
| Other areas <sup>2</sup>   | 68,229         | 290.68                     | 236                                    | -1.1   | 84,780   | 81,418        |
| Subject-area supervisors   | 69,462         | 317.71                     | 229                                    | -0.7   | 78,029   | 71,538        |
| Other administrative staff <sup>3</sup>                              | 63,822         | 269.87                     | 235                                    | +0.1   | 69,245   | 65,724        |
| Principals:  | 70.450         | 0.40.40                    | 000                                    | 2.2  | 00.500   | 22.222        |
| Elementary school  | 76,456         | 349.48                     | 223                                    | -0.2   | 86,589   | 82,089        |
| Junior high/middle school  | 80,261         | 362.81                     | 228                                    | -0.7   | 90,300   | 88,205        |
| Senior high school   | 84,515         | 368.16                     | 233                                    | -0.6   | 98,276   | 97,555        |
| Assistant principals:  |                |                            |  | 0.4  | 07.044   |               |
| Elementary school  | 63,985         | 299.23                     | 214                                    | -2.4   | 67,341   | 67,254        |
| Junior high/middle school  | 68,540         | 314.52                     | 218                                    | 0.0  | 71,139   | 72,230        |
| Senior high school   | 70,983         | 318.54                     | 221                                    | -0.4   | 75,669   | 77,535        |
| Teachers   | 46,953         | 254.67                     | 187                                    | -0.1   | 48,684   | 49,279        |
| Counselors   | 51,862         | 276.52                     | 194                                    | -1.7   | 54,571   | 55,944        |
| Librarians   | 52,505         | 284.32                     | 190                                    | +1.3   | 53,674   | 55,443        |
| School nurses  | 39,651         | 220.27                     | 188                                    | +2.4   | 43,420   | 45,000        |
| Other professional staff <sup>4</sup>                                | 54,071         | 289.87                     | 195                                    | +1.2   | 56,384   | 55,132        |
| Central office:  |                |                            |  | 2.2  |  | 24.222        |
| Secretaries  | 33,077         | _                          | _                                      | -2.3   | 34,772   | 34,389        |
| Accounting/payroll clerks  | 34,829         | _                          | _                                      | -2.3   | 35,401   | 34,450        |
| Typists/data-entry clerks  | 26,156         | _                          | _                                      | -0.3   | 27,423   | 27,348        |
| School-building level:   | 04.007         |                            |  | 0.0  | 00.500   | 07.000        |
| Secretaries  | 24,887         | _                          | _                                      | -0.2   | 29,583   | 27,603        |
| Library clerks   | 17,276         | _                          | _                                      | -4.8   | 22,100   | 19,924        |
| Teacher aides:   | 44.40.0        |                            |  | 4.0  | 40 =0 *  | 4.4.00.0      |
| Instructional⁵   | 11.40/hr.      | _                          | _                                      | -1.0   | 12.50/hr.  | 11.89/hr.     |
| Noninstructional <sup>5</sup>  | 11.47          | _                          | _                                      | +2.0   | 12.70  | 11.87         |
| Custodians (not engineers)⁵  | 13.10          | _                          | _                                      | +1.5   | 12.58  | 13.63         |
| Cafeteria workers (not supervisors) <sup>5</sup>                     | 10.29          |                            | _                                      | -1.4   | 10.88  | 10.89         |
| School bus drivers <sup>5,6</sup>                                    | 15.29          | _                          | _                                      | +2.8   | 14.46  | 14.26         |

NOTE: A dash (—) indicates that data were not available.

<sup>1</sup>Respondents were asked to report salary data for the one administrator with the primary responsibility for these areas.

<sup>2</sup>Includes pupil personnel, research, food services, health, transportation, federal programs, media services, and plant operations. 

Includes all central-office administrative and professional staff not specified above.

<sup>&</sup>lt;sup>4</sup>Includes social workers, psychologists, professional health-care personnel other than nurses, and all instructional and other professional staff with school-building-level duties (even if not assigned to a particular building) who are not reported elsewhere.

<sup>5</sup>Earnings in these categories are presented as hourly wages paid.

<sup>6</sup>Hourly rates for school bus drivers are sometimes estimated, because some bus drivers are paid per trip rather than per hour.

## **About This Project**

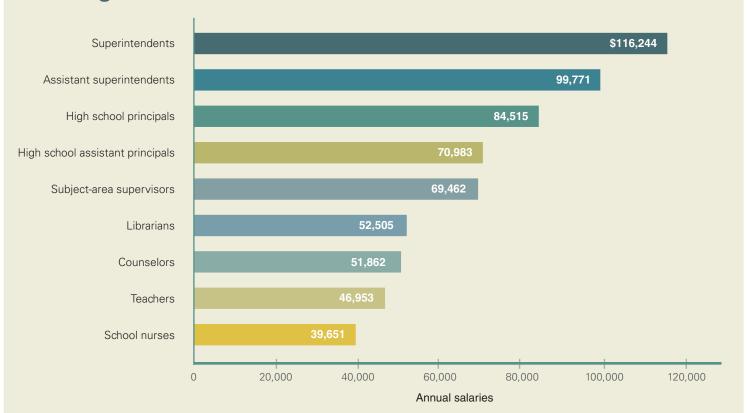
The data in this story and the accompanying table and chart are excerpted from or based on the publication "Salaries and Wages Paid Professional and Support Personnel in Public Schools, 2005-06," an annual study conducted by Educational Research Service, an Alexandria, Va.-based nonprofit organization that conducts research on K-12 education. This is the third year that *Education Week* and ERS have worked as partners to publish findings from the annual salary report.

The research service was founded in 1973 by seven national school management associations: the American Association of School Administrators, the American Association of School Personnel Administrators, the Association of School Business Officials International, the Council of Chief State School Officers, the National Association of Secondary School Principals, and the National School Public Relations Association.

ERS uses a sample of school systems from across the nation, divided into four groups by size of enrollment. This year's survey provides data from the 2005-06 school year, collected in the fall of 2005 from 622 public school systems. Districts with fewer than 300 students were not surveyed. The data were statistically weighted by district enrollment group and state in order to generate nationally representative estimates of salaries for all public school districts enrolling 300 or more students.

Additional information about ERS and its reports can be found online at: www.ers.org.

# Average Salaries, 2005-06



SOURCE: Educational Research Service, "Salaries and Wages Paid Professional and Support Personnel in Public Schools 2005-06"

| Mean salaries by student enrollment<br>(2005-06)° continued |             |           | Mean salaries by community type (2005-06) <sup>10</sup> |                  |           |            |           |             |   |
|---|-------------|-----------|---|------------------|-----------|------------|-----------|-------------|---|
|   | 2,500-9,999 | 300-2,499 | Large urban   | Medium urban     | Suburban  | Small town | Rural     | Mixed types |   |
|   | \$133,053   | \$103,388 | \$172,387   | \$149,168        | \$148,698 | \$108,137  | \$91,618  | \$123,107   |   |
|   | 113,574     | 82,127    | 126,846   | 119,920          | 137,705   | 90,258     | _         | 107,173     |   |
|   | 103,569     | 87,333    | 110,913   | 108,839          | 116,333   | 87,515     | 86,457    | 98,284      |   |
|   | 87,498      | 68,622    | 99,386  | 94,339           | 101,348   | 74,600     | 54,239    | 77,694      |   |
|   | 88,849      | 74,054    | 99,429  | 92,978           | 96,933    | 75,908     | 65,322    | 86,745      |   |
|   | 63,594      | 62,189    | 76,935  | 69,208           | 76,192    | 53,121     | _         | 64,757      |   |
|   | 79,086      | 69,799    | 101,272   | 92,991           | 94,412    | 69,585     | 61,769    | 76,114      |   |
|   | 75,396      | 55,428    | 96,037  | 88,366           | 84,250    | 60,351     | 46,986    | 71,952      |   |
|   | 78,279      | 57,651    | 80,473  | 80,076           | 81,067    | 63,905     | 50,931    | 69,171      |   |
|   | 74,276      | 59,323    | 75,977  | 76,969           | 78,271    | 61,098     | 61,540    | 68,301      | edweek.org                                  |
|   | 69,977      | 56,550    | 66,985  | 66,035           | 76,402    | 60,970     | 54,653    | 54,993      |   |
|   | 82,868      | 72,884    | 83,930  | 82,243           | 92,420    | 73,887     | 68,582    | 75,132      | For more detailed                           |
|   | 87,237      | 74,130    | 89,673  | 88,219           | 98,042    | 75,606     | 68,984    | 77,814      | information from the ERS report on salaries |
|   | 95,575      | 77,533    | 96,288  | 100,101          | 103,429   | 81,879     | 71,679    | 87,894      | and wages, go to www.edweek.org/salary/     |
|   | 67,897      | 59,688    | 66,846  | 68,145           | 72,849    | 61,971     | 54,854    | 61,250      | This online resource                        |
|   | 72,095      | 63,580    | 71,077  | 72,853           | 79,415    | 65,713     | 54,030    | 64,596      | features a map showing                      |
|   | 77,549      | 64,776    | 73,507  | 75,975           | 84,282    | 67,145     | 64,689    | 71,096      | the salaries of                             |
|   | 51,061      | 44,842    | 48,640  | 49,782           | 54,678    | 45,810     | 42,533    | 46,780      | educational personnel by                    |
|   | 56,885      | 49,169    | 52,812  | 55,507           | 60,711    | 50,186     | 48,118    | 52,702      | region; charts comparing                    |
|   | 57,102      | 50,064    | 52,451  | 58,170           | 64,416    | 49,683     | 46,573    | 53,611      | salaries by districts'                      |
|   | 42,649      | 37,578    | 41,819  | 44,886           | 48,109    | 38,367     | 33,128    | 38,723      | per-pupil expenditure,                      |
|   | 57,574      | 50,872    | 56,669  | 56,334           | 63,731    | 52,212     | 45,253    | 51,933      | enrollment, and                             |
|   | 35,452      | 31,824    | 27 552  | 25 /51           | 38,780    | 31,536     | 30,587    | 32,803      | community type; and charts showing          |
|   | 35,452      | 33,747    | 37,552<br>37,288  | 35,451<br>37,303 | 38,533    | 34,214     | 31,556    | 35,493      | superintendents' salaries                   |
|   | 29,099      | 24,238    | 27,379  | 29,529           | 29,780    | 25,393     | 21,729    | 28,090      | by their race, gender,                      |
|   | 20,000      | 21,200    | 27,070  | 20,020           | 20,700    | 20,000     | 21,720    | 20,000      | and years of experience.                    |
|   | 27,676      | 23,269    | 29,156  | 27,003           | 30,301    | 23,438     | 21,794    | 26,193      |   |
|   | 18,648      | 16,071    | 20,592  | 19,721           | 21,317    | 15,392     | 15,683    | 18,935      |   |
|   | 11.95/hr.   | 11.09/hr. | 13.15/hr.   | 12.21/hr.        | 13.03/hr. | 11.07/hr.  | 10.58/hr. | 11.35/hr.   |   |
|   | 12.46       | 10.90     | 12.53   | 11.46            | 12.76     | 11.27      | 10.17     | 12.21       |   |
|   | 14.16       | 12.63     | 13.53   | 14.18            | 16.38     | 12.51      | 11.68     | 13.01       |   |
|   | 11.05       | 9.90      | 11.56   | 10.98            | 11.54     | 10.03      | 9.80      | 10.41       |   |
|   | 14.77       | 15.60     | 15.20   | 14.89            | 16.51     | 14.50      | 16.03     | 15.33       |   |

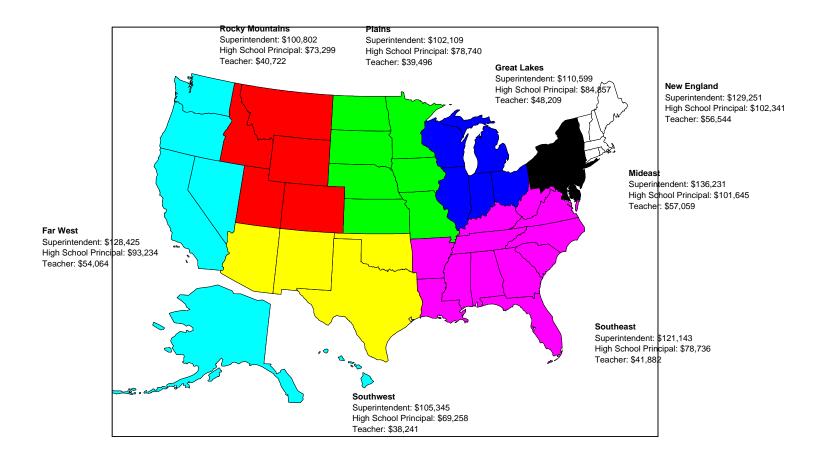
<sup>&</sup>lt;sup>7</sup>Participants were asked to report the number of days on duty per year, excluding holidays and vacation leave. <sup>8</sup>Data from 2004-05 were adjusted for inflation by the EPE Research Center using the Consumer Price Index in order to calculate percentage change.

SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06

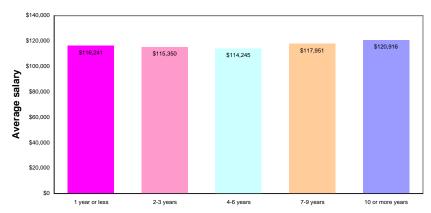
calculate percentage change.

<sup>9</sup>Enrollment is defined as all pupils in grades K-12. Respondents were asked to count half-day kindergartners as 1/2 pupils.

<sup>10</sup> Community types are defined as follows: Large urban—large metropolitan area with a population greater than 400,000; Medium urban—mid-sized metropolitan area with a population less than 400,000; Suburban—residential area or community outlying a city; Small town—population center not within a metropolitan area; Rural—farming or agricultural area with a population less than 2,500 people; Mixed types—diverse area containing two or more community types, which may include country districts.

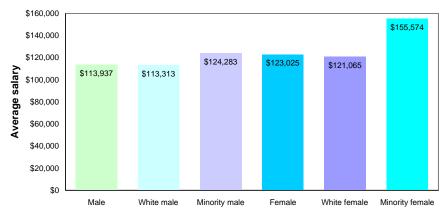


### Salaries by Years in Current Position



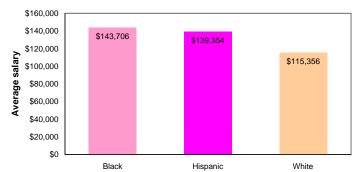
SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06

### Salaries by Gender and Race



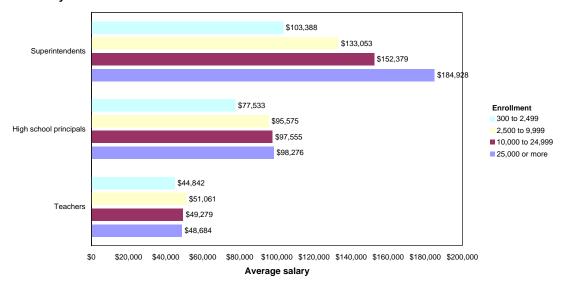
SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06

### Salaries by Race



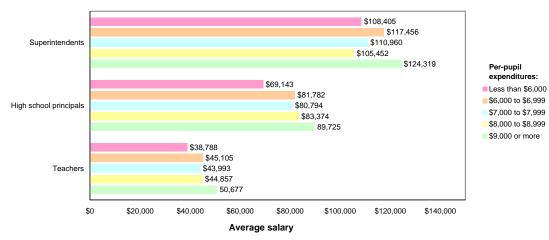
SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06

#### Salaries by Enrollment



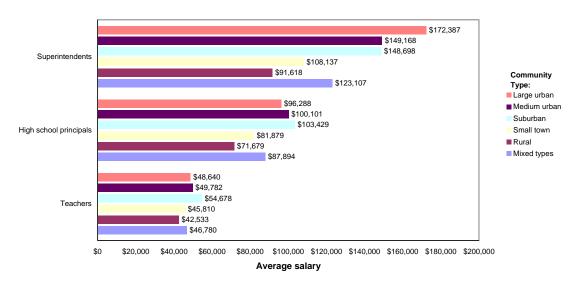
SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06

#### Salaries by Expenditure



SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06

### **Salaries by Community Type**



SOURCE: Educational Research Service, National Survey of Salaries and Wages in Public Schools, 2005-06